

BETTER DESIGN BETTER VALUE BETTER WORLD

MOVING TOWARDS SUSTAINABILITY

The movement towards sustainability have always been present. As people and businesses are becoming increasingly aware of the importance of preserving natural resources for future generations, environmentally friendly efforts have been strongly implemented in line with their business models.

To ensure a brighter future for the world and for generations to come, we at KIAN, have begun taking sustainable steps in order to help curb damages done from the effects of industrialisation. We have partnered with organisations that believe in the same promises we make by rethinking the materials we use towards our end product such as recycled plastics, wood plastic composite, coffee grounds and old denim jeans.

In this issue of our KIAN newsletter, we have included our latest sustainable efforts and new arrivals of indoor and outdoor products. Take a look at the brands that are taking active steps with us to incorporate sustainable design into their spaces, one of which is The Digital Way Academy. We are grateful to our partners who fully embrace and trust in our capabilities to take a step forward with greener initiatives.

Flip through the following pages to find out more about the latest sustainable materials and products that will be suitable for your projects.

OUR SUSTAINABLE MATERIALS

In KIAN, continuous improvement is one of our core values. As part of our journey towards sustainability, we are using and reusing resources efficiently by recycling and repurposing in support of the circular economy. Check out our new coffee tables designs made from coffee grounds and rice husk; our sofas upholstered using ocean fabric (from PET bottles collected from the ocean), chairs from old denim jeans and our popular Ocean Plastic Louvre chairs. In transforming functionality into beauty, from standard products to custom-made furniture, we strive to provide value-added and quality services that are of Better Design, Better Value, and Better World. In doing so, we are undertaking small steps in achieving a part of the Sustainable Development Goal 12 as our initiative for a better future.

RICE HUSK COMPOSITE: A SUSTAINABLE ALTERNATIVE TO TIMBER

An all-new, unconventional material that is aimed to be a green alternative to timber. The Rice Husk Composite is made of up to 60% rice husks, post-consumer plastic, tyres and other materials, and can be moulded into any desired shape and product. Use it to create decking, fencing, planter boxes, or even furniture. The Rice Husk Composite also has the added-value of being termite-resistant, fire-retardant, and an excellent insulator, as compared to timber.

RICE HUSK COMPOSITE DECKING

- Made from rice husk composite, an alternative to wood
- Suitable for outdoor
- Easy clip-on installation
- Comes in a corrugated surface (does not cause water ponding)
- Fully recyclable





FROM WOOD TO WOOD PLASTIC COMPOSITE

Developed as a sustainable option of traditional wood, wood plastic composite (WPC) is a relatively new material that is made from a blend of recyclable plastics and wood fibres.

SKATE CHAIR

Aptly named as Skate Chair, its backrest design is similar to a skateboard. It has an added value for easy maintenance compared to wood, which makes it an ideal piece for your outdoor space.

- Made from wood plastic composite (WPC)
- Recyclable material
- For indoor or outdoor space

FROM SEA TO SEAT

To create a brighter future and a Better World for generations to come, we at KIAN have actively taken steps to keep plastic waste out of our oceans. From sea to seat, we have gathered ocean-bound plastic from coastlines around Malaysia and transformed it into our range of Ocean Plastic designer chairs.

- Our efforts to keep plastic waste out of our oceans
- Ethically collecting ocean-bound plastic from coastlines around Malaysia
- Recycle waste into Ocean Plastic (OP)
- Sustainable material used to manufacture our award-winning designer chairs



(OP) Pellets Injection Machine

Available in these colours:



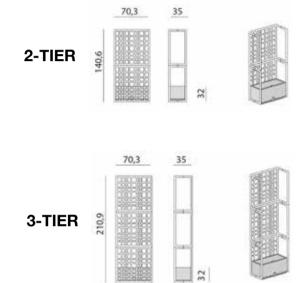
120 Chair

Louvre Chair



OUTDOOR FURNITURE MADE OF REGENERATED PLASTICS

The regeneration line by Nardi Italy features outdoor furniture pieces made of recycled plastics, which in turn can be recycled. Featuring the Sipario and Stack & Combo collection that gives plastics a new life.



SIPARIO

Sipario by Nardi is a free-standing modular partition system made from regenerated plastic with a self-watering planter for outdoor use. The asymmetrical mesh design of the Sipario is ideal for separating the outdoor spaces to provide a shade from the sun and creating private areas during night-time that is akin to trees.

- Made from regenerated plastics
- Treated with UV additives makes it waterproof and weather-resistant
- Self-watering container for plants
- · Easy to assemble and hooked together without using screws

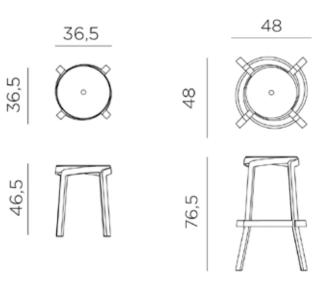




STACK & COMBO

Stack & Combo by Nardi is a collection made from regenerated plastic. Regenerated plastic is made from plastic scraps taken from post-industrial and post-consumer wastes to create a recyclable material. As the name suggests, Stack refers to stackable stools, while Combo refers to tables with adjustable heights. Extension can be added to transform the Combo into a high table. A new life has been given to this collection through its linear design and extra thick sections inspired by strips of wood. Reminiscent of the natural colour of the earth, Stack & Combo comes in textures and desaturated shade of Terra.

- Made from regenerated plastic
- 100% recyclable
- Treated with UV additives makes it waterproof and weather-resistant
- Produced with low impact technology



FABRIC MAINTENANCE MADE EASY

Fabric maintenance is easy when your furniture is upholstered with Aquaclean textiles. Aquaclean uses revolutionary fabric technology to form a flexible, invisible molecular layer that prevents dirt from penetrating the fabric. Common stains such as wine, ink, sauce, fat, mud, chocolate and cream can be cleaned away with just water.

We are happy to share that Aquaclean has just launched its latest sustainable collection that is made of 100% recycled plastic PET bottles. Each metre of fabric comes from approximately twenty 1.5 litre plastic PET bottles. This is how the cycle is closed for this type of non-reusable material, giving it a new lease of life in the form of fabrics for your furniture.

- Quick & simple fabric maintenance
- Clean with just water
- · Protects against scratching & snagging
- Combats mildew, bacteria and mites
- Healthier & more hygienic
- PFC-free & 100% fire-retardant
- Conforms to Global Recycle Standard (GRS) and STANDARD 100 by OEKO-TEX®















Step 1

Remove any excess residue on the ambolitary.

Apply water over th stain, either directl or using a damp cloth. Wait a few

Press down over the stair with a damp cloth and rul gently over the fabric in circular movements. If the stain does not come off completely, repeat the

TEXTILE FROM THE SEA

Reintroducing recycled ocean-bound plastic, not as furniture but now as textile. Discover the beautiful Ocean Fabric, our aptly named sustainable fabric range that is woven using fibres made of recycled ocean-bound plastic. Pair it together with our furniture to responsibly furnish your business while also preserving the environment. Ocean Fabric conforms to Global Recycle Standard (GRS) and STANDARD 100 by OEKO-TEX®.

- Textile made of recycled ocean-bound plastic
- Can be used to upholster any KIAN furniture
- Conforms to Global Recycle Standard (GRS) and STANDARD 100 by OEKO-TEX®











Ovni Denim HPL Chair

TURN YOUR DENIM JEANS INTO A CHAIR

Who would've thought that your pair of old denim jeans could be made into a sustainable furniture piece? The Reclaimed Denim HPL is our newest high-pressure laminate (HPL) that is made of 60% reclaimed denim fibre from old, discarded jeans. Definitely a product that stands out for its inventive use of recycled fabric material. The Reclaimed Denim HPL conforms to GREENGUARD Certification and Carbon Reduction Label.

- High-pressure laminate made of 60% reclaimed denim
 fibre
- Used to make eye-catching, sustainable tabletops
- Conforms to GREENGUARD Certification and Carbon Reduction Label
- Reclaimed Denim Fiber: Reddot Award 2017 Product Design



reddot award 2017 product design

OVNI IN RECLAIMED DENIM HPL

KIAN's original design, Ovni series is given a new spin with recycled denim HPL. Crafted by Enrique Marti, Design Director of KIAN, the Ovni is one of our most unique and popular pieces. Ovni, which means "UFO" in Spanish is characterised by its signature oval shaped backrest and rounded metal cap that come together to create this classic favourite.

A GIFT FROM THE TROPICAL JUNGLE Made from natural rattan, its simple and clean lines add warmth and charm to any space. Rattan is a naturally renewable and sustainable resource. It grows seven times faster than trees that take a decade to mature.

RATTAN COLLECTION

Beautifully weaved and versatile in any design, the rattan is also popular for its strength and durability. Play around with the selection we have in store for you to fit into the theme you desire. From barstools to arm chairs, take your time to find the perfect piece for your business.







CARINA CHAIR



CALISTA CHAIR



CHANDRA ARM CHAIR



CHANDRA LOUNGE CHAIR



KIRA CHAIR



AMAYA CHAIR



ROTA SWIVEL CHAIR



ROTA ARM CHAIR



CANA CHAIR







AMAYA BARSTOOL



CAMERON 2-SEATER SOFA



CANE BENCH





ABOUT KIAN

KIAN is an intelligent furniture solutions provider catering to the commercial and residential sectors since 1983. Our ability to understand and fulfil the business needs of our customers continuously establish us as the market leader across more than 100 countries worldwide.

Our dedication to innovation and good design has yielded a comprehensive range of award-winning furniture. We pride ourselves in our talent for transforming functionality into beauty, from standard products to custom-made furniture. In fact, our designers are experts in innovation, offering insight into what's possible in terms of production, material, and techniques both now and in the future.

Here at KIAN, we pride ourselves in being able to ease up the burden of our industry partners made possible by our cutting-edge design and capacity for large scale yet flexible manufacturing processes. It is our privilege to build strong partnerships with architects, interior designers and contract installers through constant dialogue to understand and fulfill their needs.



OUR PROMISE TO YOU

Promises are meant to be kept, so we don't make ours lightly. The KIAN Brand Promise says what you can expect from us.

BETTER DESIGN

Expect higher creativity and better designed systems. Combining style and performance, our versatile and timeless Original Designs cater to various market segments.

Our 'better design' mindset is applied to all fields of endeavour within KIAN to give you ever better end-to-end service.

BETTER VALUE

Expect to have peace of mind and convenience. We provide smart and total furniture solutions, prompt responses, and reliable coordinated on-time delivery.

Expect exclusivity and reasonable prices. Our Original Designs are created only for KIAN by award-winning international designers, and cost savings from our LEAN factories are passed on to you.

BETTER WORLD

Expect to engage with a company that has a conscience, one that cares for the environment and for the total wellbeing of its people.

We want to help make our world a cleaner, safer, more sustainable home. Partner with us if your business shares a similar vision for greener products and happy employees.

THE TRUSTED TOTAL SOLUTIONS PROVIDER

Having invested years into understanding the needs of our customers, you can rely on us to work with you together, to reach ideal solutions: both design consultation and products. As one of the trusted brands, both locally and internationally, KIAN has expanded our selection to cater to a variety of customers and market segments to ensure clients only get the best designs and services while also contributing to the preservation of the planet and community.

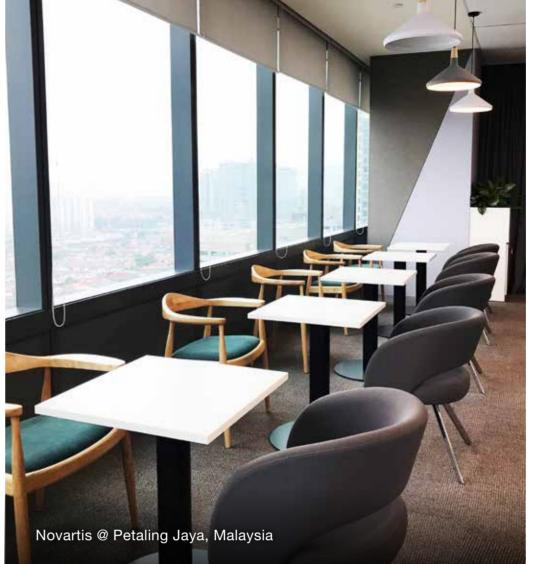
CONTRACT F&B

For many years, KIAN has been serving contract markets around the world and providing them with Original Designs and furniture solutions. As a proven and trusted brand, we are a specialist when it comes to furnishing hotels, restaurants and cafés.

How You Can Benefit

- Our wide selection of furniture includes unique Original Designs that are exclusive to KIAN.
- Our intelligent furniture solutions offer a smart and innovative way to make life easier for our customers.
- Put yourself at ease with our thorough project management services, where we handle everything from sourcing to manufacturing to delivery and installation.
- Receive personalised layout consultation that will help you choose the right furniture for your business.





HOTELS & ACCOMMODATION

From room to pool, we've got it covered. Providing intelligent solutions from our original design pieces or bespoke designs, we are able to furnish your common areas, function room, poolside, guest room, back of house, all-day dining and apartment units.

How You Can Benefit

- We take the hassle out of furnishing places by expertly managing the project from start to finish.
- As part of our comprehensive services, we will source for the right materials and consolidate them for the right project.
- We offer flexible, as well as comprehensive packages such as Room-in-A-Box which are predesigned room solutions that can be tailored to your required budgets and styles.
- Using our worldwide network of reliable suppliers, we have quick access to what you require and at the best prices.
- By leveraging on our in-house manufacturing capabilities, we are able to guarantee that only the best materials are used in producing our furniture.
- We also provide Project Management services where we oversee your project from end to end.

Head on to the following pages to see how one of our successful partners incorporate sustainable initiatives in their business.

WORKSPACE

As businesses in the 21st century are rapidly evolving, we understand the need to keep up with the ever-shifting trends and concepts. The latest KIAN workspace solutions can also assist in creating a unique Activity-based Workspace that will provide a fresh, new experience that will keep clients' business at the forefront encompassing areas such as social and collaborative area, focus area, private booths and outdoor terraces.

How You Can Benefit

- A complete range of furniture that includes workspace and Original Designs for your choice.
- We provide comprehensive furniture customisation to cater to the layout and needs of your business.
- Complementary consultation and guidance on how to transform your business into a unique Activity-Based Workspace.
- Design and build with project management services that ensures fast turnaround time so that your workspace will be up and running in line with your schedule.



A SHARED JOURNEY TOWARDS SUSTAINABILITY

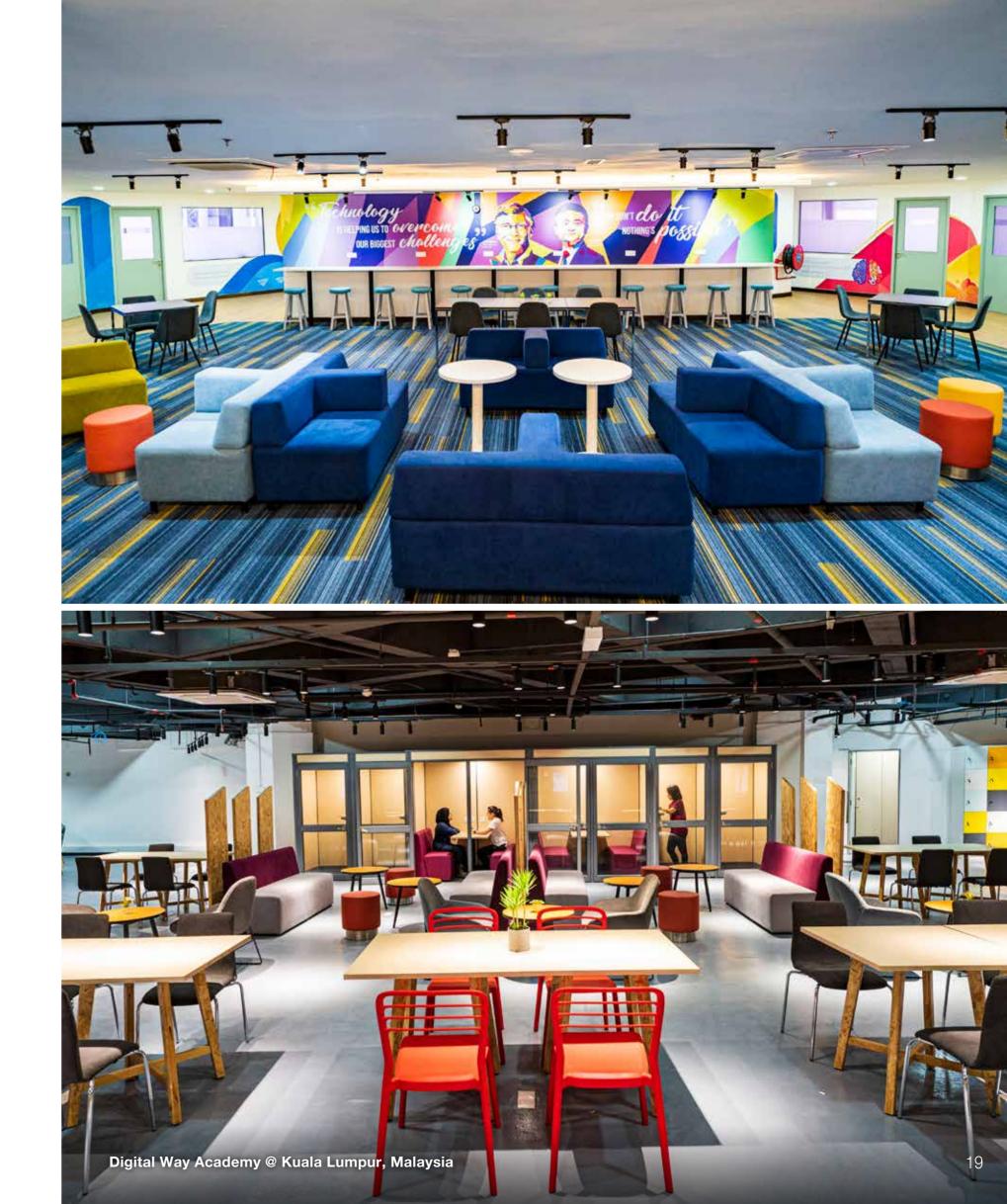
Below is a success story in which KIAN provides furniture customisation and solutions by sourcing the right materials that fits their needs.

THE DIGITAL WAY ACADEMY

The Digital Way Academy at Jalan Tun Razak in Kuala Lumpur is one of the projects we provided full Design-and-Build solutions. Their requirements consisted of planning the layout to be more open for modular, collaborative activities to take place and using sustainable furniture pieces within a limited budget. KIAN worked closely with The Digital Way Academy towards the repurposing, recycling, and reusing of materials for this space. We included sustainable elements by eliminating waste and excessive production through the following efforts:

- Repurposed and refurbished existing products previously used in restaurants by our F&B partners with new finishing.
- Creating spaces for different functions using modular furniture for customisable configurations in an open space.
- Utilising off-cut materials like Oriented Strand Board (OSB), chipboard and plywood to enhance dead spaces by creating design and functionality.
- Creating three-dimensional space based on human scale for higher space in a constrainted environment.
- Furnished break-out areas with ocean-bound plastic Louvre chairs.

The modularity of design is incorporated, and each area is designed to be highly functional space through Activity-based Workspace solutions and yet, still leave room for quick reconfiguration according to their needs. Hybrid work can be done seamlessly from focus areas to social and collaborative areas.



SEATING ARRANGEMENTS KIAN has a seating solution for every occasion. From armchairs to barstools and lounge chairs, take your pick from our newest original designs for indoor and outdoor areas.

DOGA COLLECTION

A contemporary twist through its horizontal slats design made Doga collection an ideal fit for an outdoor area. Like the rest of Nardi's range, it is treated with UV additives, making it adept to withstand prolonged exposure to harsh weather. This Doga collection is available as armchair, relax chair and side chair option.

- Slatted design
- Matt finishing
- Archiproducts Design Award 2021,
 Good Design Award 2022
 Reddot Award 2022
- Self Adjustable











BINDER CHAIR

Binder Chair is the latest addition to our wide collection of polypropylene (PP) chairs. This stackable, lightweight chair is the perfect outdoor piece that binds the space together.





Florence Arm Chair design is characterised through its U-shaped backrest that extends to the armrest. A built-in PU seat cushion adds additional comfort while its powder coated mild steel leg gives the whole structure a polished look. KIAN is an exclusive distributor for Florence Arm Chair that comes with two colour options, either in black or natural.

- Exclusively distributed by KIAN
- Powder-coated mild steel leg
- Ash veneer plywood seat & backrest
- PU seat cushion
- Black/Natural colour











Lunar Chair

Lunar Lounge Chair

LUNAR COLLECTION

Fly to the moon with the Lunar Collection. Resembling the lunar eclipses of the moon, its backrest design envelopes the sides of the seat that support your backrest for a better posture. This collection is available in options of chair, lounge chair and barstool to give you a more versatile option to cast its aesthetic shadow in any room.

- Exclusively distributed by KIAN
- Powder coated mild steel leg
- Ash veneer plywood shell
- Upholstered seat and/or backrest







MACARON COLLECTION

The Macaron Collection is recognisable with its thick padded seat that resembles a macaron shell. It comes in a wooden backrest that tilts slightly forward in an overall mild steel frame. Macaron's overall softer look adds sweetness to your interior design.

- Powder-coated mild steel frame
- Ash veneer backrest and upholstered seat
- Side chair and barstool









FREMONT ARM CHAIR

Fremont chair, made from natural wood timber is a great addition to any space. Its simple U-shaped backrest with a seat pad provides comfortable support for extended seating.

- Wood timber with upholstered seat
- Natural or black colour





FLEXX

Flexx is an all-purpose seating concept that's modular and versatile to piece together like a puzzle. An endless number of combinations can be built that vary depending on your wants and needs. From giving privacy to facilitating meetings, or even just for rest and relaxation, the attractive and elegant Flexx can adapt itself to every single need and use. Options to add extra accessories such as coat hangers, lamps and side tables are available.

- Sleek, minimalistic design that can fit anywhere
- Modular pieces for endless combinations
- Perfect seating solution for versatile Activity-Based Workspaces

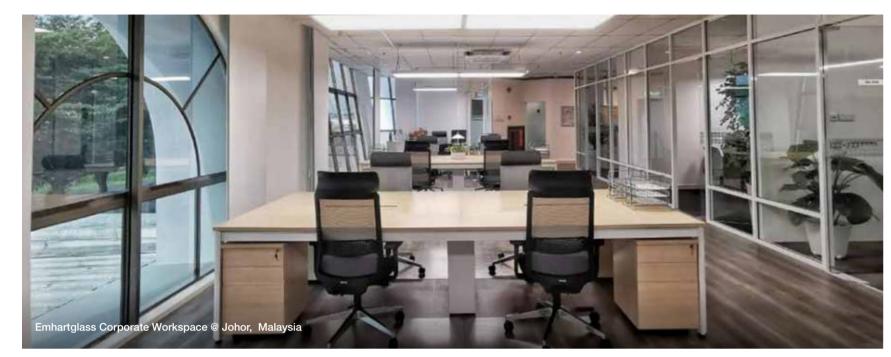








CUSTOMERS WHO TRUST US





















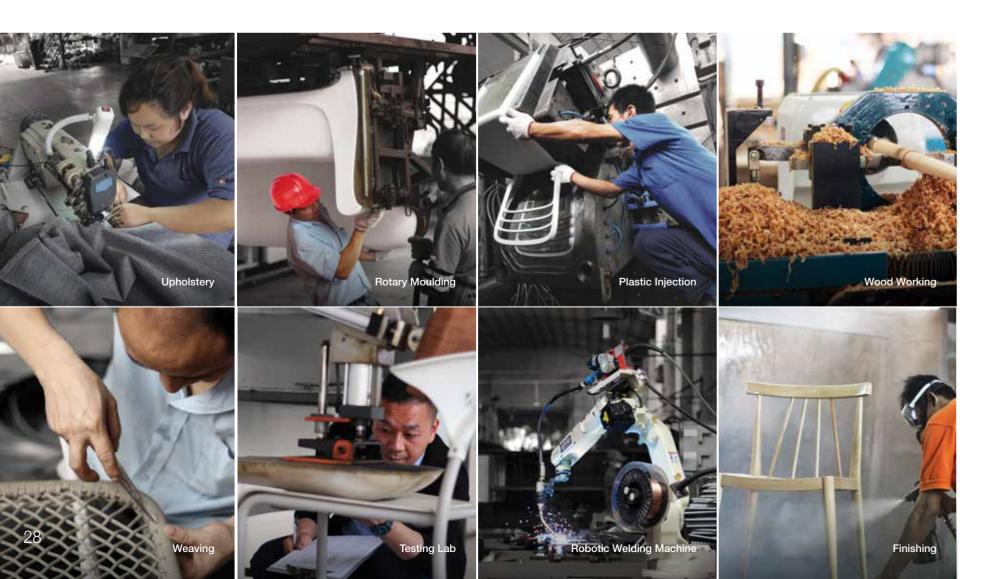
CAPABILITIES

IN-HOUSE MANUFACTURING

By leveraging on our in-house manufacturing capabilities, we are able to guarantee that only the best materials are used in producing our furniture. And before it leaves our doors, the products undergo stringent quality control which ensures that you, our customer, gets to enjoy high-quality furniture that is expected of KIAN standards.

We have local manufacturing facilities in Malaysia and in China to service our customers. KIAN's manufacturing competence is powered by multiple technologically advanced machines. Our automated processes and mass production capabilities can promptly complete orders of any size for on-time delivery. KIAN produces a wide range of products: metalwork, polypropylene furniture, rotary moulded furniture, synthetic wickerwork, woodwork and upholstery. Our manufacturing facilities in China conforms to stringent worldwide standards (ISO9001:2008).

Ask us for more information on how we can deliver KIAN products to your doorstep.



CUSTOMISATION

Make your space totally unique. We can outfit any area with tailor-made furniture that expresses the look, feel, colours, materials and furniture size you envision for it. Consult our designers on the feasibility of the design you have in mind and let our manufacturing expertise take over.

SOURCING

We can help you to find particular furniture items which we don't manufacture. Using our worldwide network of reliable suppliers, we have quick access to what you require and at the best prices. More than that, we can also help you to consolidate your order from these suppliers. You save time and effort.

MATERIAL CONSOLIDATION

As part of our comprehensive services, we will source for the right materials and consolidate them for the right project. With our consultation, we will guide you through the selection process where we will choose the best looking and most cost-effective materials for your project.

PROJECT MANAGEMENT

Outfitting a space, particularly a large area or several areas at the same time, involves more than simply moving in furniture. We take the hassle out of furnishing places by expertly managing the project from start to finish.

DESIGN DEVELOPMENT

Our skilled and experienced teams are constantly working with the customer's best interests in mind. Whether planning for the layout of your project or designing appropriate furniture, we ensure that you will always receive the best consultation and guidance needed. Let us know your vision and we'll help turn it into a reality.

AFTER-SALES SERVICE

Once a project is completed, it doesn't just end there. Your satisfaction is important to us and we ensure that your business remains in tip-top shape even after the furniture has been installed. Let us know if you've encountered any mishaps and we'll be there as soon as possible with a solution.

VISIT OUR SUNGAI BULOH SHOWROOM

Our showroom in Sungai Buloh has been going through makeovers to offer you with a wider and trendier range of designs. Book an appointment with us to discover more of our latest collection on display. Enjoy a tour of our factory and warehouse located in the same compound as our showroom for a more immersive experience. We are ready to serve you.

Email us at hello@kian.com





